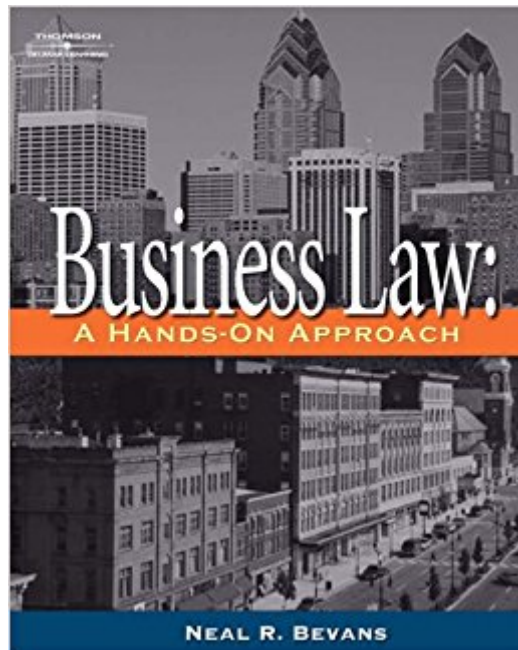




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Business Law: A Hands-On Approach



Synopsis

Business Law for Paralegals: A Hands-On Approach is a practical, application-oriented, business law text written specifically for the paralegal. Designed to meet the needs of today's paralegal student, the text demystifies the basics of contracts and UCC, and emphasizes the daily tasks and responsibilities of a paralegal involved in business law. The text includes significant cases and their relevance to the topics discussed; examples of business organizational documents from letters of intent to the exploration of typical contracts; practical assignments based on real world problems faced by business people and attorneys; and a step-by-step analysis of the creation of contracts and the common clauses contained in them. Learning features include numerous sidebars addressing a wide variety of issues; end-of-chapter exercises; "Business Case File", which provides profiles of various businesses and how they negotiate, buy, sell, and carry out daily activities; and "Help This Business", a tool which presents a wide variety of typical business problems and the legal methods used to address those problems. The only text of its kind available on the market, Business Law for Paralegals: A Hands-On Approach provides paralegal students with a solid foundation for entry into the arena of business law.

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